



2023 Guide

Why Destify?

Destify is a leading destination wedding specialist that helps couples from around the world plan their dream wedding. Use this guide to learn more about our services.

What's inside:

- Introduction to the Company
- Flexible Booking
- Custom Website + Wedding Tools
- Destify's Exclusive Perks (Comps/perks)
- Our Services Are Always Free
- Guest Services
- Preferred Partners



Introduction to the Company

Destify is a leading destination wedding specialist that helps couples from around the world plan their dream wedding. The company offers a range of services that cater to different budgets, styles, and preferences, ensuring that each wedding is unique, personalized, and unforgettable.



Our preferred partners also offer customized wedding packages that include everything from the ceremony and reception to the décor, catering, entertainment, and transportation. Couples can choose from a wide variety of themes, colors, and styles to suit their vision and create a unique ambiance for their big day. Destify's team of designers and stylists works closely with each couple to bring their ideas to life and ensure that the wedding reflects their personalities and tastes.

Another advantage of working with Destify is our commitment to quality and customer service. The company has a reputation for excellence in the industry and has received numerous awards and accolades for our work. We offer 24/7 support to their clients, ensuring that they are always available to answer questions, provide guidance, and solve any issues that may arise during the planning process or the wedding itself.

Destify is the premier choice for couples who want to have a stress-free, unforgettable destination wedding. Our expertise, creativity, and attention to detail make us the top destination wedding company in the industry.



Flexible Booking

Destify weddings offer flexible booking by allowing couples to change their wedding date or location without penalty up to a certain point. We can work with couples to create a customized package that fits their budget and needs. This level of flexibility can make the wedding planning process less stressful and more enjoyable for couples.

What is it?

Flexible bookings make it easy for the wedding couple so they are not responsible for all rooms within their wedding group. The wedding couple is only responsible for their own room, or any rooms that they manage. Flexible bookings follow our terms and conditions.

Contracted Groups

Contracted bookings are also known as a room block. The wedding couple is tied to a contract that is more strict than Destify's Terms and Conditions. There is a large deposit due at signing, a minimum number of rooms required, and the wedding couple is responsible for rooms that do not pay or are within attrition or penalty.



Other Considerations

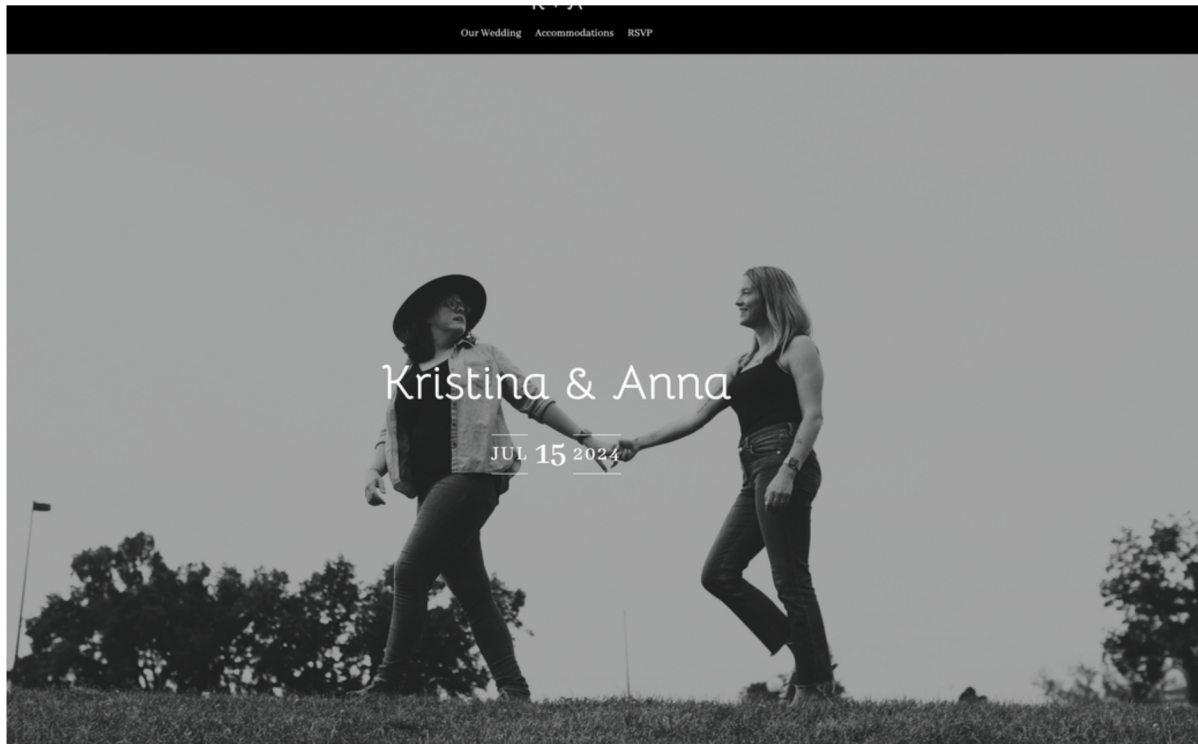
Pay close attention if a company requires you to sign a contract for your wedding. Often there are numerous requirements that must be met. You especially don't want a breach of contract to ruin your wedding ceremony. That's not to say that contracts are bad, in fact, they can be very useful for a group that meets all of the requirements. Hotels require a minimum room block for contracts and have stricter booking policies which don't make a contract ideal for all groups.

Destify utilizes both contracts and flexible booking options, both of which can allow a group to receive resort rewards (more on that later).



Custom Website + Wedding Tools

Our aim is to be the next generation of destination wedding companies — marrying technology with top-quality service. Our platform has been built from the ground up to simplify the complex booking of a group in a matter of a few short steps.

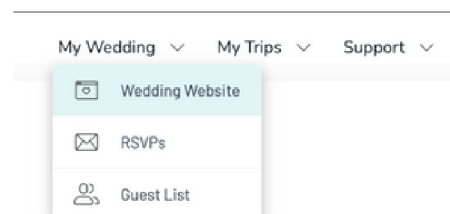


You're in charge

Destify solves complicated wedding planning with our awesome technology. Our custom websites are personalized websites that are designed specifically for your needs. They can include features such as custom domain names, unique layouts, and tailored content.

Our wedding planning tools are applications, resources, and platforms that assist couples with planning their wedding. These tools include features such as guest list management, payment tracking, vendor management, and even sharing itineraries with your guests. Our wedding planning tools make the planning process more organized, efficient, and enjoyable.

Welcome to the destination wedding company of the future, and we're just getting started, so couples can stress less.





Our Services Are Always Free

We don't believe in charging fees. Our services are always 100% free.

We do not charge customers directly for our services but make commissions from our travel suppliers, hotels, and tour operators. Therefore, our fees are built into the overall travel cost, and this also allows us to offer the best rates possible. We even can offer promotions, packages, and exclusive deals that are not available elsewhere, which can save customers money and time on planning and researching their trips.

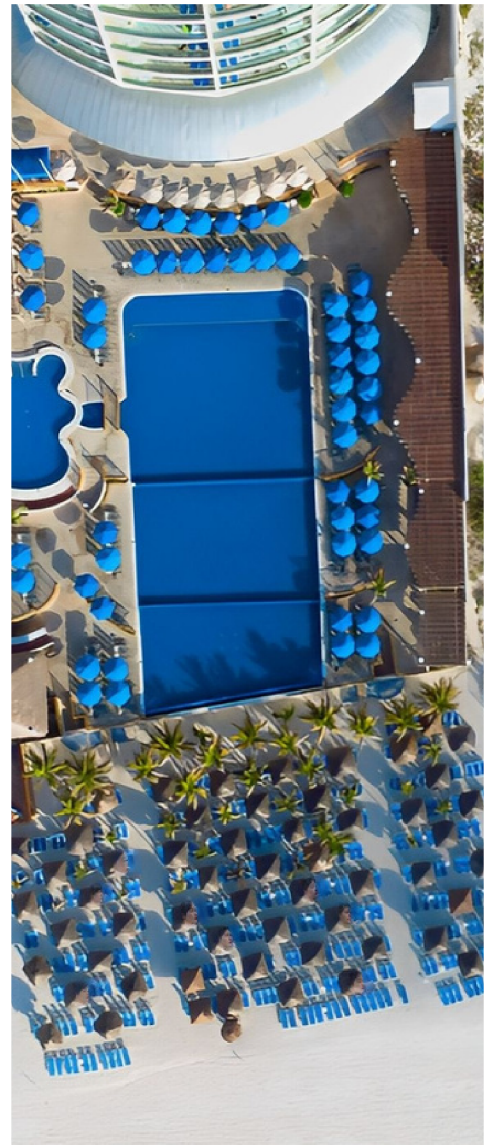
In addition, we can provide personalized recommendations, advice, and 24/7 support to ensure a smooth and enjoyable travel experience for our customers.

Destify's Exclusive Perks*

As a leader in the industry, we can offer exclusive wedding perks that our competitors can't, thanks in part to our relationship with certain preferred resorts. Whether hosting a small ceremony or a larger gathering of 100+ guests, you may qualify for amazing inclusions to your destination wedding like:

- Special room rates for guests
- Free nights for the wedding couple
- Free cocktail hours or welcome parties
- Spa and salon discounts
- Complimentary upgrades for the bride and groom
- Late checkout on the wedding day
- Complimentary bridal suite for the bride and groom
- Discounted spa treatments/services
- Complimentary champagne or wine upon arrival
- Complimentary breakfast in bed for the newlyweds
- Dedicated wedding coordinator to assist with planning
- Complimentary hors d'oeuvres during cocktail hour
- Complimentary anniversary stays

**This is only applicable for certain preferred partners/resorts.*





Guest Services

With Destify you have 24/7 support from our amazing Guest Services department. They ensure smooth travel for each and every single one of your guests, from booking, all the way until their return home. Many of your guests have never left the country -- we're here to make their first international trip easy



What Sets Us Apart

1. **Reservation assistance:** Guests can reach out to Destify's Guest Service team for help in securing the best room rates, and making reservations for hotels, and other travel-related services.
2. **Destination recommendations:** Destify's team of Travel and Reservation Specialists can provide personalized recommendations and tips for guests looking to explore a new destination.
3. **Customized wedding itineraries:** Couples can work with Destify's travel planners to create a customized wedding itinerary that meets their specific needs and interests, and can be shared on your website for your guests to see.
4. **Travel insurance:** Destify offers travel insurance plans to protect guests in case of unpredictable events with certain parties, and can recommend a 3rd party for individual purchases when we are unable to provide it ourselves.
5. **24/7 support:** Guests can reach out to Destify's customer service team at any time for assistance with their travel plans and questions they may have during their trip.

In addition to these unique features, Guest Services can also assist with modifications to existing reservations (like wanting to upgrade your room or extend your stay).



Preferred Partners

Destify has trusted relationships with some of the most gorgeous resort brands around the world. These brands include Playa Resorts, Hyatt, AMR Resorts, RIU Resorts, Grand Palladium, Marival, Marriott, and many more! What do all of our preferred partners have in common? We'll tell you:

Location: The resort's location should be comfortable, awe-inspiring, and easily accessible to guests; and always with beautiful views and spaces for the wedding ceremony and reception.

Amenities: The resort should offer a range of amenities including luxurious accommodations, spa facilities, wedding planning and coordination services, catering services, and recreational activities.

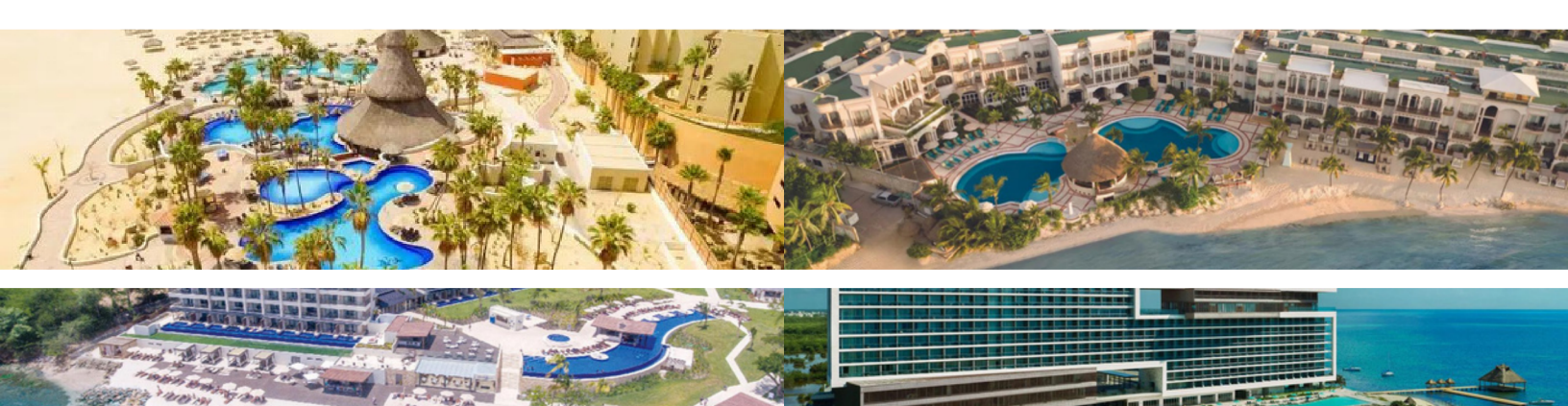
Reputation and Reviews: A resort with a good reputation, positive reviews, and a professional online presence is guaranteed for Destify's destination weddings.

Privacy and Exclusivity: A resort that offers a sense of privacy, intimacy, and exclusivity will make the wedding day all the more special. We also receive exclusive deals, perks, and further inclusions from our preferred partners.

Affordability: The cost of the resort and its services should be reasonable, transparent, and within the budget of the wedding couple's financial plan.

Cultural Sensitivity: The resort should be culturally sensitive and respectful, accounting for diverse traditions and religious customs. Our resorts are standout members of the communities they serve and are located in.

Availability and Professionalism: We always assess if the resort and its services will meet the needs, expectations, and timelines required for a destination wedding. They have a professional team, quality facilities, and organizational skills to ensure seamless destination wedding implementation for each and every couple.





Further Resources

- [Wedding Cost Calculator](#)
- [Destify Top Resorts](#)
- [Destination Wedding Location Quiz](#)
- [Why All-Inclusive? - guide](#)
- [Destination Wedding Ceremony Types](#)
- [Popular Destination Wedding Dates + Seasons](#)
- [Wedding Package Breakdown - guide](#)

About the Business

Destify is an award-winning organization focused on helping couples from around the world plan their dream wedding. We offer a range of services that cater to different budgets, styles, and preferences, ensuring that each wedding is unique, personalized, and unforgettable.

One of the key advantages of working with Destify is that we have extensive knowledge and expertise about various destinations and venues worldwide. We have a team of experienced wedding planners, travel agents, and concierges who can handle every aspect of the wedding, from choosing the perfect location to concierge services for guests.



Destify

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